



FAMILY INFORMATION

Today's Date:

Family Data	Date of Birth	Birth Place	
Your Full Name			
Child			
Residence: Address		Home Phone #	
		Your cell #	
		Your partner cell	#
City S	tate	Zip	
Email Address: Home	Work		Preference for use:
			□ Home □ Work

Employment I	Employment DataOccupation/SpecialtyEmployer		How Long?		
You					
Partner					
Your Employer's Ad	dress	City	State	Zip	Office Phone No.
Significant Other Em	nployer's Add	Iress City	State	Zip	Office Phone No.

	Base Salary	Estimated Bonus	Other Sources	Other Sources
Your Primary Income				
Significant Other Primary Income				

Financial Goals/Priorities

What are your most important financial goals?

What are your priorities? (pl	ease number 1 to 7)	# Education	# Retirement		
# Second Home	# Family Se	curity	# Wealth Accumulation		
# Other	Other #Other				
How much more could you save on a regular basis?					
Is there anything disturbing	you about your overa	all planning?			

SAVINGS ASSETS

Institution	Account Balance	Ongoing Deposits
Checking Account	\$	\$
Checking Account	\$	\$
Savings Account	\$	\$
Savings Account	\$	\$
Money Market Fund	\$	\$
Credit Union	\$	\$
Savings Bonds (Type) Maturity	\$	\$
Certificate of Deposit	\$	\$
Annuity	\$	\$
I.R.A. / Roth	\$	\$
I.R.A.	\$	\$
I.R.A.	\$	\$
I.R.A.	\$	\$
Your Savings Plan at Work (401(k),TSA, 403(b), Profit Sharing)	\$	\$
Significant Other Savings Plan at Work (401(k),TSA, 403(b), Profit Sharing)	\$	\$
Your Pension	\$	\$
Significant Other Pension	\$	\$
Other	\$	\$
NOTES		

REAL ESTATE & CONSUMER DEBT

Property	Year Purchased	Current Value	Balance of Mortgage	Monthly Payment	Interest Rate	Fixed or Variable
Your Residence		\$	\$	\$	%	
2 nd Mortgage		\$	\$	\$	%	
Other Home		\$	\$	\$	%	
Land		\$	\$	\$	%	
Land		\$	\$	\$	%	
Other		\$	\$	\$	%	
Other		\$	\$	\$	%	
Other		\$	\$	\$	%	

Loan & Debt Include personal loans, college loans, home improvement loans, automobile or boat loans, passbook loans, credit card balances, store charges, checking credit lines, etc.					
	Balance	Monthly Payment	Interest Rate	Insเ	ired?
Auto	\$	\$	%	□ Yes	□ No
Auto	\$	\$	%	□ Yes	□ No
Auto	\$	\$	%	□ Yes	□ No
Visa	\$	\$	%	□ Yes	□ No
MasterCard	\$	\$	%	□ Yes	□ No
Credit Card	\$	\$	%	□ Yes	□ No
Credit Card	\$	\$	%	□ Yes	□ No
Credit Card	\$	\$	%	□ Yes	□ No
Student Loan	\$	\$	%	□ Yes	□ No
Student Loan	\$	\$	%	□ Yes	□ No
Misc.	\$	\$	%	□ Yes	□ No
Misc.	\$	\$	%	□ Yes	□ No

NOTES

PROTECTIONS

Life Insurance	Life Insurance			
Name of Insurance Co.	Family Member Insured	Amount of Coverage	Type of Insurance (term, permanent)	Annual Premiums
		\$		\$
		\$		\$
		\$		\$
		\$		\$
		\$		\$
		\$		\$

Disability Income Insurance			
Name of Insurance Co.	Family Member Insured	Amount of Coverage	Annual Premiums
		\$	\$
		\$	\$
		\$	\$
		\$	\$

Auto/Homeowners Insurance

Name of Insurance Co.

When was this last reviewed by your Agent? _____

Long-Term Care Insurance			
Name of Insurance Co.	Family Member Insured	Amount of Coverage	Annual Premiums
		\$	\$
		\$	\$
		\$	\$

How would you rate your knowledge of life, disability income and/or long-term care insurance? On scale of 0-10 (0 = none / 10 = excellent) _____

Do you have an umbrella liability policy? □ Yes □ No

NOTES

ADDITIONAL INFORMATION

Financial Goals/Priorities	
Do you have a valid Will or Trust? □ Yes □ No	Do you have an Attorney? □ Yes □ No
	Name/Firm
Last time updated	Do you have an Accountant? 🗆 Yes 🛛 No
	Name/Firm
Is there anything further you think is important to	o tell us?

NOTES

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This fact-finder is intended to gather initial information in the financial planning process. Please note that if you decide to engage in any software-base financial planning process, you may need to also complete the applicable questionnaire. At implementation, if any, a separate application and/or Investor Profile will need to be submitted for any financial or insurance product you ultimately decide to purchase and will result in their own suitability and underwriting analyses. In the event that there is an inconsistency between the information you Provided in this material and application/investor Profile, the information in the application/Investor Profile shall govern. SMRU #1745181 Exp 9/30/24